

SUMMARY OF CONTRACT REQUEST TO THE HEALTH COMMISSION

Contractor	<u>UpToDate, Inc.</u>	Division/Section	<u>DPH, Information Technology</u>
	<u>230 Third Ave</u>	Deputy Director	<u>Bill Kim</u>
Address	<u>Waltham, MA 02451</u>	DPH Administrator	<u>Albert Yu</u> <i>guy</i>
		Program Administrator	<u>Jim Genevro</u> Phone <u>759-2327</u>
Contact	<u>Stacy Casper, Strategic Account Manager</u>	Contract Analyst	<u>Jonathan Lyens</u> Phone <u>554-2886</u>

Request for approval of a new contract with UpToDate, Inc. for access to the *UpToDate Anywhere* application for clinical decision support. The agreement shall be in the amount of \$1,186,977, which includes a 12% contingency amount, for the period March 1, 2018 to February 28, 2021 (36 months).

Profit Non-Profit LBE RFQ – Number: _____ Date: _____
 New Renewal Mod Sole Source - Approval Date: 2/2017

Number of years DPH has been doing business with this organization: 7+

<u>CONTRACT INFORMATION:</u>	<u>Prior Transaction</u>	<u>Proposed Transaction</u>	<u>Annualized Difference*</u>
	(new)	3/1/18 – 2/28/21	
Funding Sources:			
General Fund		\$1,155,004	\$1,155,004
TOTAL DPH REVENUES		\$1,155,004	\$1,155,004
12% Contingency Amount		\$127,176	\$127,176
CONTRACT TOTAL		\$1,186,977	\$1,186,977
<i>ANNUAL AMOUNT OF CONTRACT (estimate)</i>		\$353,267	\$353,267
Agency Funds		-\$0-	-\$0-
Contract FTE		N/A	N/A

<u>PROPOSED:</u>	<u>No. Of Clients</u>		<u>No. of Units</u>	<u>Unit Cost</u>
Mode(s) of Service & Unit of Service Definition	N/A	Unduplicated		
1 UOS is = 1 year of service	N/A	Duplicated		
Year 1: March 1, 2018 through February 28, 2019		N/A	1	\$336,178
Year 2: March 1, 2019 through February 28, 2020		N/A	1	\$352,987
Year 3: March 1, 2020 through February 28, 2021		N/A	1	\$370,636

Explanation of Service Change and Variances:

This is a new contract.

Monitoring Report/Program Review & Follow-up:

The contract will be monitored in accordance with all applicable Departmental procedures.

Nondiscrimination and Cultural Competency:

The Contractor will participate in applicable cultural competency requirements.

Sole Source:

The Agreement is justifiable according to Section 21.30 of the City’s Administrative Code for Software Licenses, Support, Escrow, and Finance and Equipment Maintenance agreements.

Other Significant Issues:

UpToDate is an evidence-based, physician-authored clinical decision support resource which clinicians trust to make the right point-of-care decisions. More than 6,500 world-renowned physician authors, editors, and peer reviewers use a rigorous editorial process to synthesize the most recent medical information into trusted, evidence-based recommendations that are proven to improve patient care and quality. Over 1.3 million clinicians in 187 countries and nearly 90% of major academic medical centers in the United States rely on UpToDate to provide the best care. More than 80 research studies confirm widespread usage of UpToDate and the association of its use with improved patient care and hospital performance — including reduced length of stay, fewer adverse complications, and lower mortality.

In order to preserve the integrity of the information provided. UpToDate states that UpToDate never accepts funding from pharmaceutical companies, medical device manufacturers, or other commercial entities.

Access to the service was previously procured through a Purchase Order process administered by the Office of Contract Administration. With this contract The Department of Health will now administer this transaction

Listing of Board of Directors, Owners of 10% or More of the Firm, and Executive Director:

UpToDate has a 2 tier board structure as described below.

Executive Board

Nancy McKinstry
CEO & Chairman of the Executive Board

Kevin Entricken
CFO & Member of the Executive Board

Supervisory Board

Frans Cremers, Chairman
Rene Hooft Graafland, Deputy Chairman
Bruno Angellcl, member

Jeannette Horan, member Ann Ziegler, member
Ben Noteboom, member
Fidelma Russo, member

The company shall have an Executive Board consisting of at least 2 members. Currently, there are no vacancies and there are or no term limits for executive board members.

Recommendations:

The Department recommends approval of this contract.

